

Ivaylo Getsov was born on the 09th of September 1975 in Varna, Bulgaria in a family of a naval officer. As from his childhood he was connected with the sea, and after the graduation with honours of the Mathematical School in Varna, he has chosen to enter the Naval Academy, an institution educating maritime specialists as from 1881.

He graduated with honours and received Master degree in Shipping sciences in 1999. In 2002 he graduated the Institute of Chartered Shipbrokers in London, United Kingdom, and later became a Fellow, by receipt of a Royal Charter, confirming his exceptional competence in Maritime Business.

His professional carrier started in 1997 as from the lowest ranks in the transportation industry: ship agent, forwarding broker, customs broker. In 1999 he was already heading the agency department of Vassilev Maritime in Istanbul, Turkey. In 2001 he became head of the Chartering Department, provisioning the full chartering of 56 vessels.

In 2005 a new challenges were faced and he moved to Moscow, where he became a Vice President of a multinational vertical holding, responsible for the management of two multipurpose ports, one LPG sea terminal, a fleet of 21 dry cargo, 8 tankers and 4 Ro-Ro vessels.

His cooperation with Prista Oil Holding EAD started in 2003, while he was still in Istanbul, and thereafter his professional skills were constantly used for the benefit of the company.

Amongst the main achievements in the professional carrier of Mr. Getsov we can mention:

- over 4,000 concluded contracts for carriage of goods by sea, in all sizes and types of cargo
- successful management of two multipurpose ports, with total annual cargo turnover of over 25 million tonnes
- effective management of different fleets of various tonnage and types
- comprehensive knowledge, practical skills and experience in: port management, port design, ship management, railway forwarding, internal waters transportation, project cargo carriages
- rich experience of work with all major trading and industrial companies, like: Glencore, Louis Dreyfus, Agip, Vitol, Lukoil, Uralkaliy, Arcelor Mittal, Severstal etc.
- well known expert in port and maritime transport development
- practicing legal advisor with 36 successful arbitrations in London, and numerous mutually solved intermediations.
- lecturer in the Naval Academy, courses: “Legal Principles in Shipping” and “Shipping Law”

Mr. Getsov is happily married, has three children. He commands fluently in three languages and has basic knowledge of two more.